

Q3 2025 YTD EP Equipment Earnings Presentation

Material Handling to Material Moving
(For the nine months ended September 30, 2025)



603194.SH
Stock code

November 20, 2025



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EP EQUIPMENT AT A GLANCE – 9M 2025

Revenue
5243.13
(RMB mn)

Revenue growth remained steady across major markets

EBIT
836.56
(RMB mn)

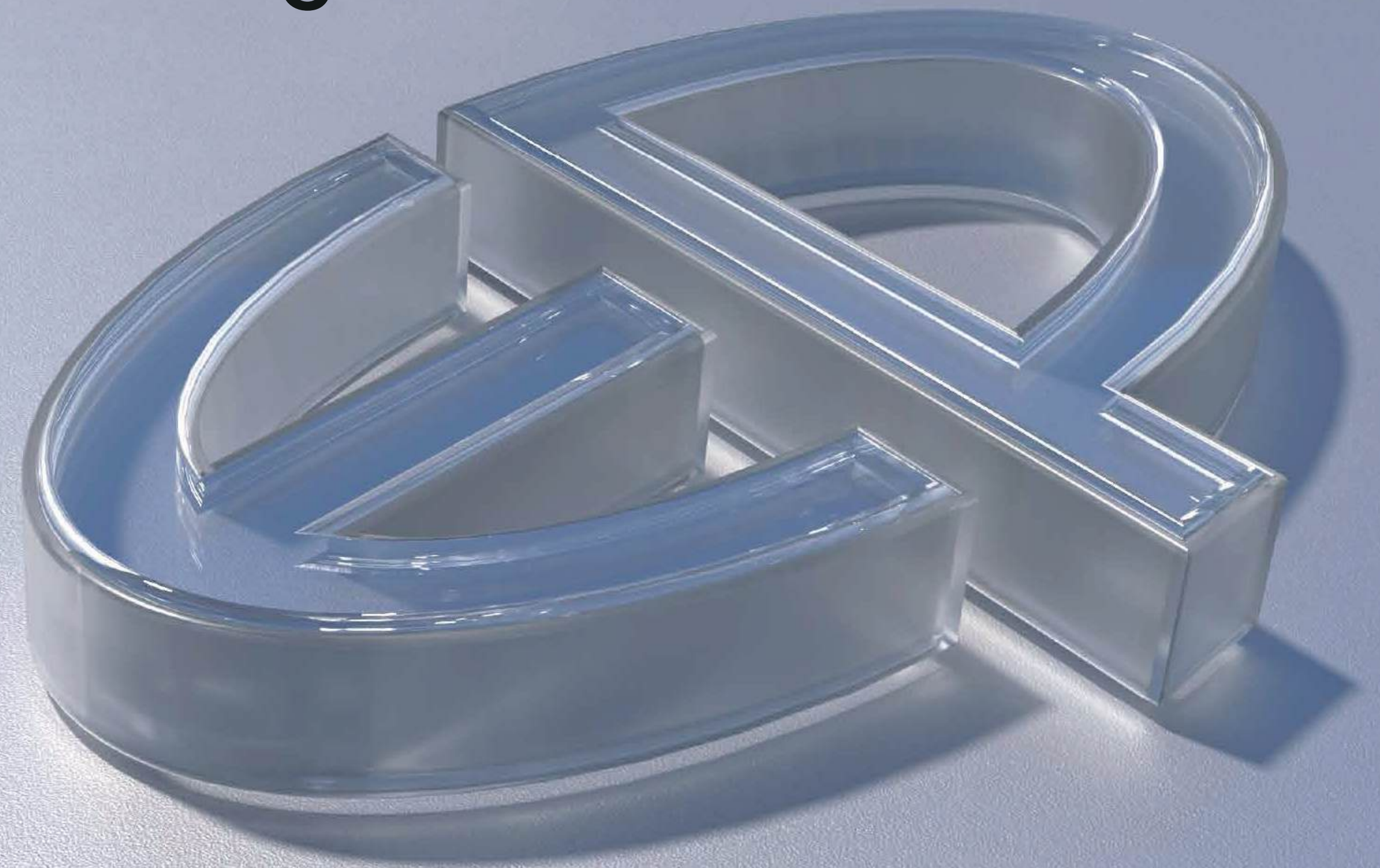
Cost and process control continued to support margins

Net Profit
685.08
(RMB mn)

Net profit remained solid with consistent performance

Business Update

Innovation, Globalization, Manufacturing
– Driving 9M 2025 Growth



Innovation Breakthroughs

130 NEW
PRODUCTS

Launched 130 new products across forklifts, tow tractors, and intelligent robots, covering 0.6–35 tons.

Introduced differentiated solutions for logistics, cold-chain, and rough-terrain applications.

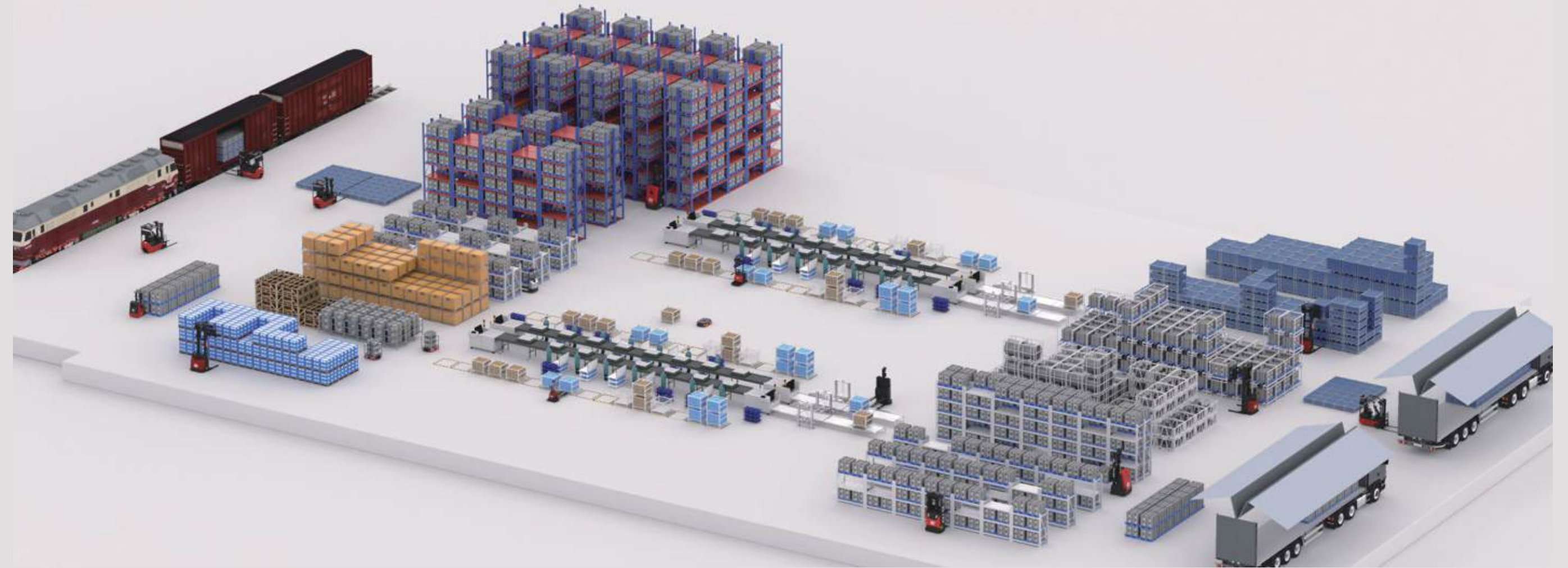


Smart Upgrades

10
INTELLIGENT
SERIES

51
MODELS

The 629 Innovation Conference showcased advances in AI, smart warehousing, and autonomous logistics.



Green & Competitiveness

Expanded high-voltage lithium and remanufactured vehicle offerings, gaining customer recognition for performance and sustainability.

The EXP15 AMR won the IFOY Award, underscoring global product leadership.



Globalization & Manufacturing Excellence

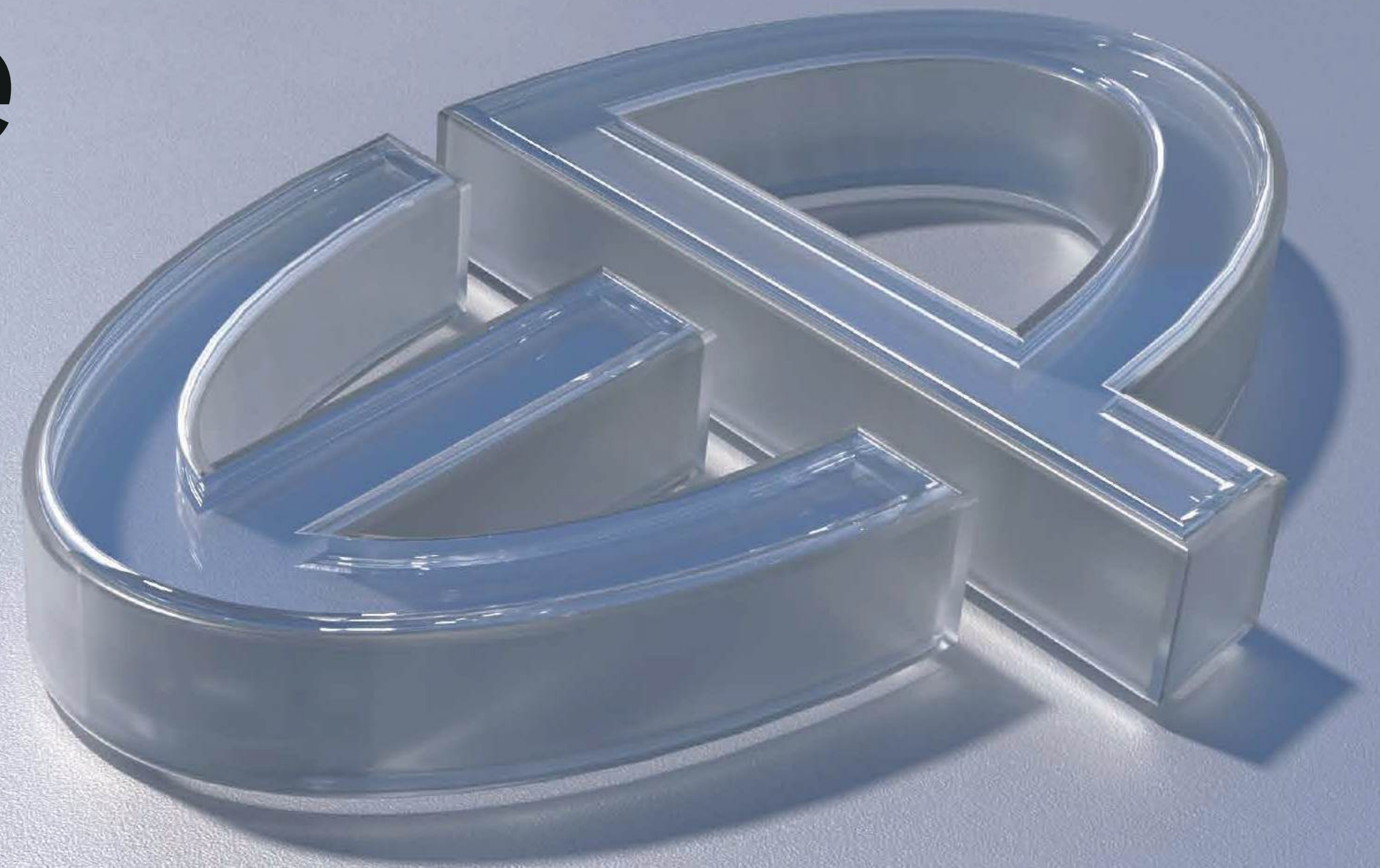
Signed a strategic partnership with Jungheinrich to launch the AntOn brand, expanding worldwide coverage.

Establishment of sales subsidiaries in Vietnam and Turkey; construction of a production base in Thailand.



EP EQUIPMENT CO.,LTD.

Financial Update

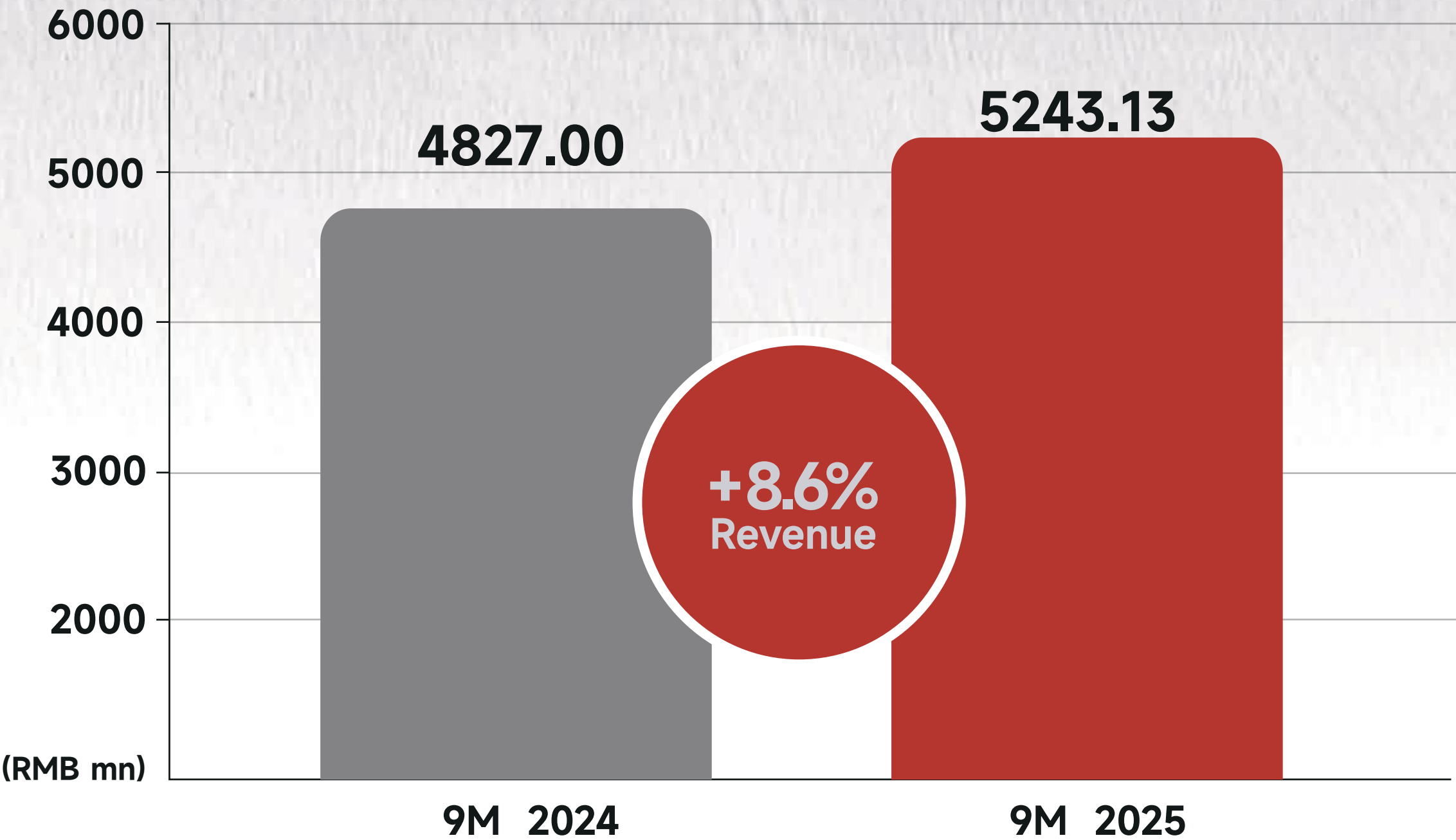




Core Performance – Revenue

+8.6%
Revenue

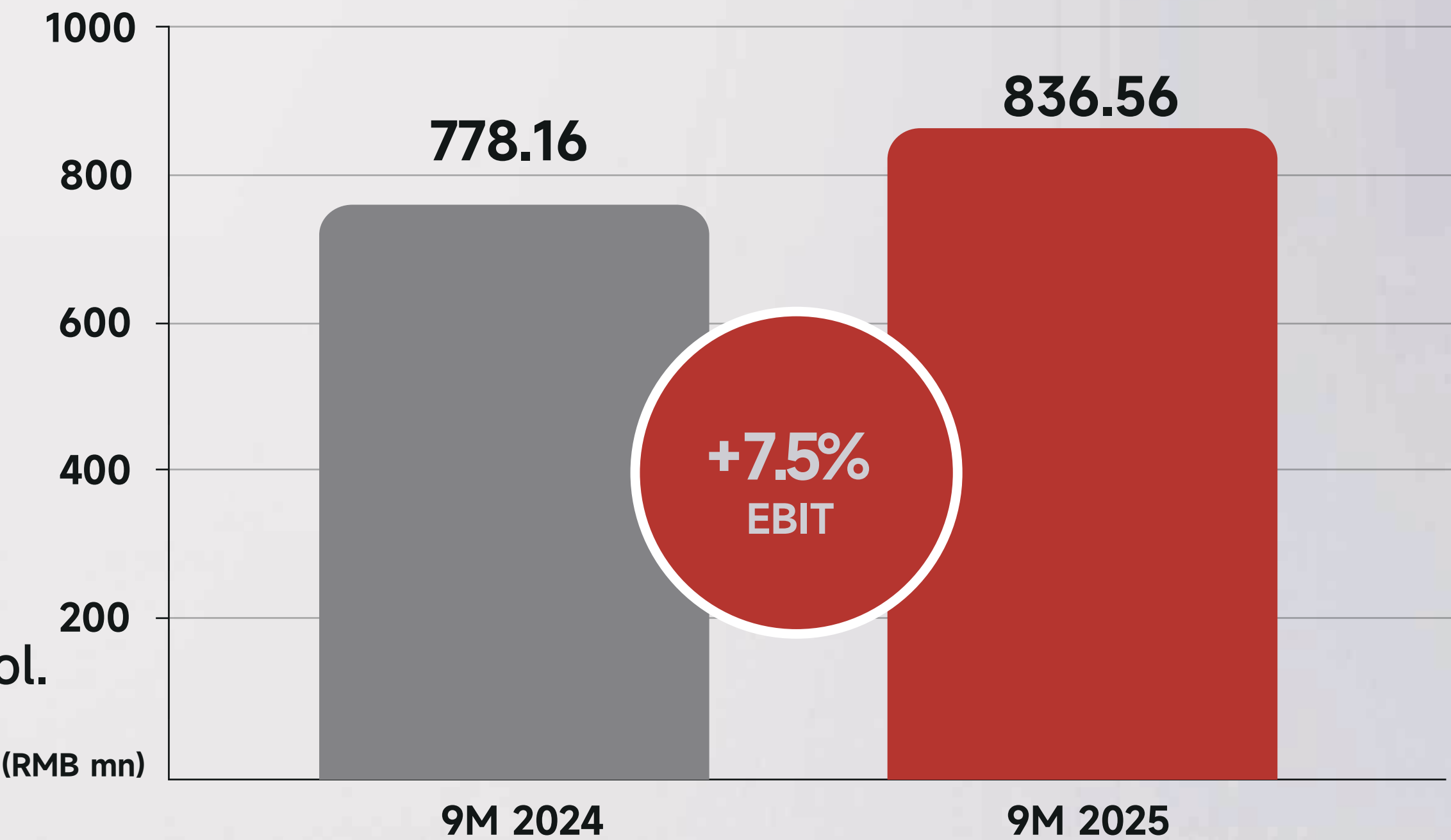
Revenue increased **+8.6% YoY** to ¥5,243.13 mn,
demonstrating continued momentum in key markets.



Core Performance – EBIT

+7.5%
EBIT

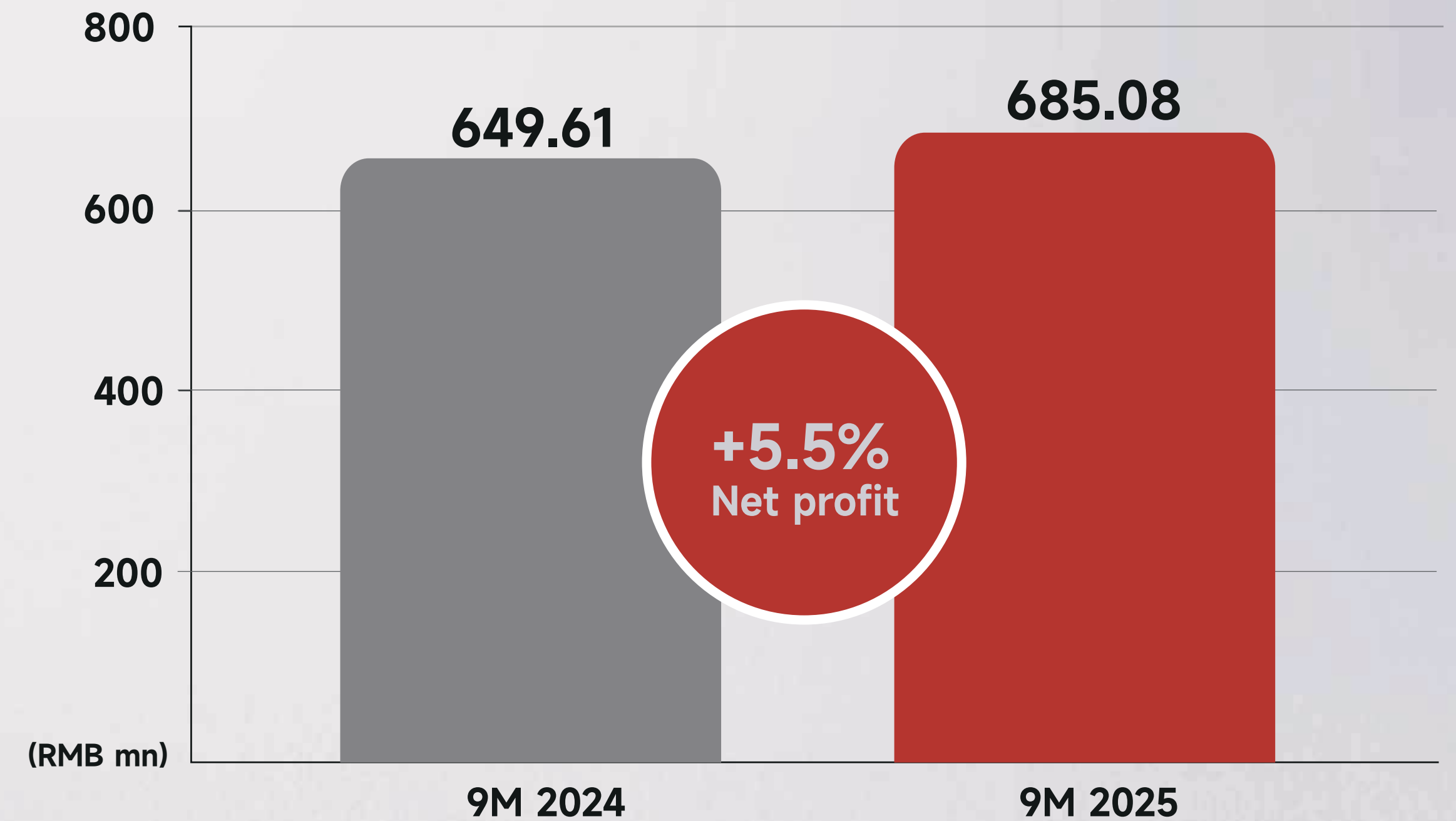
EBIT increased **7.5% YoY** to ¥836.56 mn, reflecting enhanced operational efficiency and effective cost control.



Core Performance – Profit

+5.5%
Net profit

Net profit increased **+5.5% YoY** to ¥685.08 mn,
supported by resilient demand and prudent
financial management.





EP Group Annual Comparison In RMB Million

EP Group	9M 2025	9M 2024	YoY Change (%)
Revenue (RMB mn)	5,243.13	4,827.00	8.6%
Operating Profit (RMB mn)	838.44	784.30	6.9%
EBIT (RMB mn)	836.56	778.16	7.5%
Net Profit (RMB mn)	685.08	649.61	5.5%
NI Margin (%)	13.07%	13.46%	Decreased by 0.39%
EBIT Margin (%)	15.96%	16.12%	Increased by 0.17%
EPS	1.71	1.91	-10.47
ROE (%)	13.59	20.39	Decreased by 6.80%

Strategic Initiatives & 2025 Outlook

Go Green

Complete the lithium-ion lineup for all industrial vehicles, broaden the green product line, and scale remanufacturing. Enabling wider adoption and helping customers achieve sustainability targets.

Go Smart

Advance smart material-handling solutions through an integrated approach at the product, model, and system levels. Drive large-scale adoption and upgrade industrial logistics toward Industry 4.0.

Go Digital

Leverage DAS digital brain to accelerate AI and digital-twin applications. Steer the industry's transformation from Material handling to Material moving.





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These risks include, but are not limited to, changes in the global economic environment, the impact of geopolitical conflicts, natural disasters, pandemics and other force majeure events, debt-related issues, developments in the material handling industry, supply chain constraints, fluctuations in the availability and pricing of energy and raw materials, demand trends in key markets, competitive dynamics, changes in regulatory frameworks, currency and interest rate movements, as well as the outcome of pending or future legal proceedings.

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